

# Getting your Business to Net Zero

- Thursday 7<sup>th</sup> July 2022
- The Bacchus Hotel, Sutton on Sea



# The Bacchus Hotel



# North Lincs Distribution Network

Aaron Sadd

**WESTERN POWER  
DISTRIBUTION**  
*Serving the Midlands, South West and Wales*

**POWER CUT?  
CALL 105**

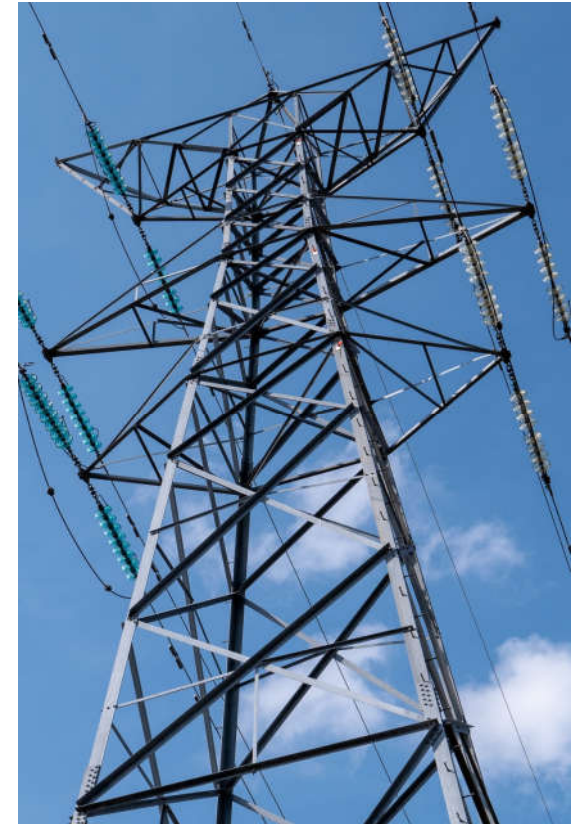
[westernpower.co.uk](http://westernpower.co.uk)



# Introduction

## Objectives of todays presentation

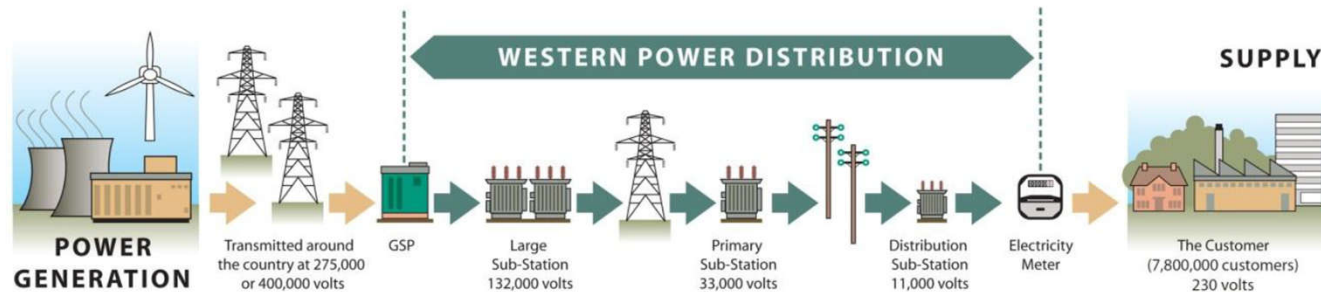
- What does WPD do?
- RIIO-ED2 Business Plan
- Preparing the networks to meet Net Zero at lowest cost to customers
- Connectability – Readiness for low carbon technologies





# Western Power Distribution

- WPD are responsible for the operation and maintenance of the distribution network made up of underground cables, overhead lines and substations that distribute electricity to customers homes and businesses every day.
- We locate and repair faults on the network to restore supplies following power cuts, as well as facilitating new connections and disconnections from the network.



# WPD Name Change

**Our name is changing. From September, Western Power Distribution will be known as National Grid. You will therefore start to see the name and branding on the vehicles change over the coming months.**

**We're changing our name, but our contact details, people and focus on providing great service to you remains unchanged.**

**We're responsible for keeping the energy flowing to communities across our region for your home or business.**

**As part of National Grid, we're now the largest electricity transmission and distribution business in the UK at the heart of a clean, fair and affordable energy future.**

**The website address will change to [nationalgrid.co.uk](https://nationalgrid.co.uk) from 19 September, but the [westernpower.co.uk](https://westernpower.co.uk) address will still work.**



## What is RIO-ED2?

- Ofgem regulatory price control
- RIO-ED2 will cover the 5 years 2023-2028

### “RIO-ED2”:

Revenue = Incentives + Innovation + Outputs (Electricity Distribution 2)

# ED2 Business Plan

- Our Business Plan has been co-created with over 25,000 stakeholders across 280 events, starting from a blank piece of paper.
- It has included significant numbers of bill paying and future customers from diverse locations and backgrounds.

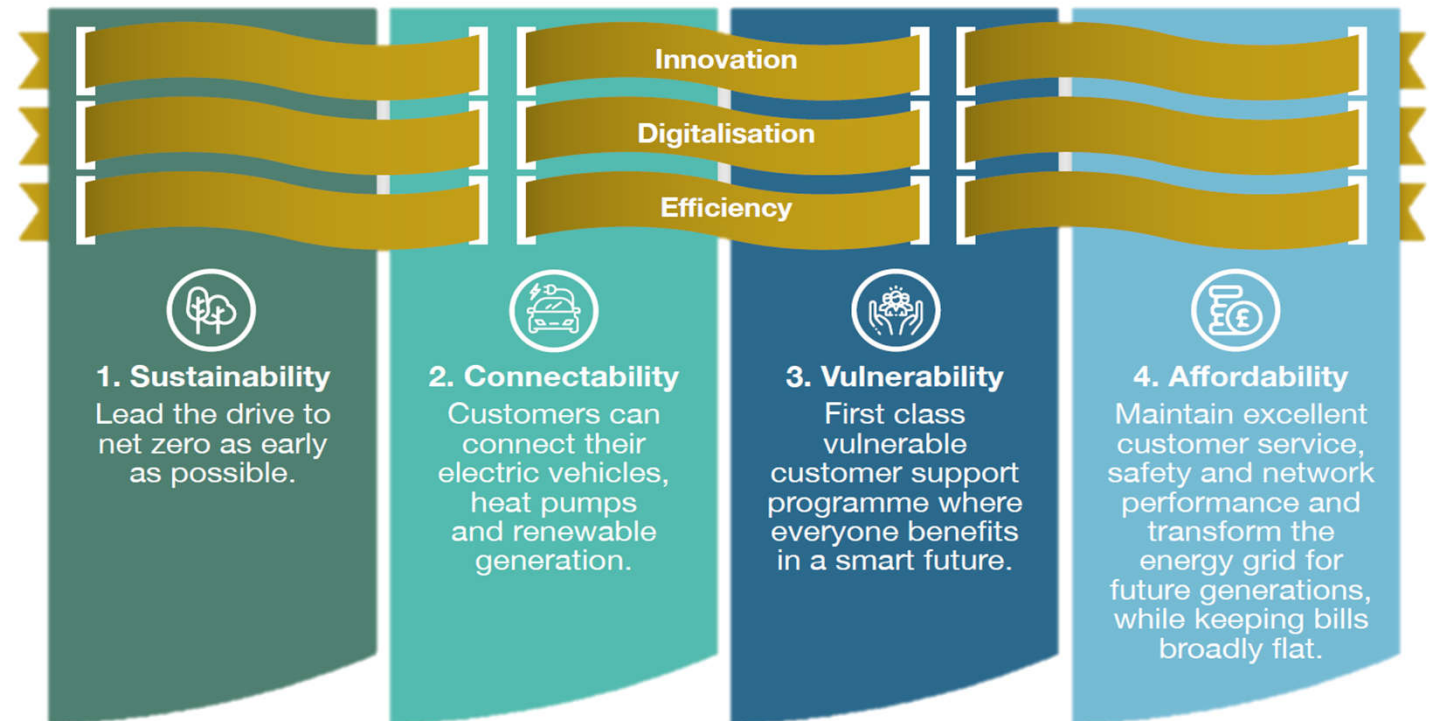
[www.westernpower.co.uk/RllO-ED2BusinessPlan](http://www.westernpower.co.uk/RllO-ED2BusinessPlan)





# An ambitious vision for the future

- Four overarching outcomes for our customers
- **42 core commitments**
- **£6.7 billion investment for our customers required to deliver net zero**
- **£1.4 billion expenditure increase, but keeping bills broadly flat**
  - Thanks to huge efficiencies, innovation & digitalisation



# Preparing the networks to meet Net Zero at lowest cost to customers

## Key outcome:

**Our customers will achieve net zero as soon as they want to (some by 2028)**



### NETWORK READINESS

- Ensure network capacity is available to meet the net zero targets and LCT targets of our stakeholders
- Use smart meter data, network monitoring and analysis to identify network reinforcement needs

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### SMART & FLEXIBLE

- Consider flexible alternatives to resolve network constraints
- Expand flexibility products and constraint management zones (supporting quicker, cheaper connections)

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### DIGITALISATION & DATA

- More utilisation of smart meter data than any other DNO (LV monitoring only where data not available) - transform fault management, network planning and asset management



# Connectability – Readiness for low carbon technologies

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## Key outcome:

Customers  
can  
connect  
when they  
want to  
with  
capacity  
never a  
barrier



### LOW CARBON TECHNOLOGIES

- Ready for an additional 1.5m EVs and 600k heat pumps by 2028
- Customers can connect LCTs quickly and affordably
- Same day connections response for single domestic LCTs
- Automated approach to provide a quality service to customers

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### COMMUNITY ENERGY

- 30 new community energy schemes a year (150 by 2028)
- Support the expansion of green, renewable energy generation
- New, dedicated WPD Community Energy Engineers

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### ADAPTING TO CUSTOMERS' NEEDS

- Align future energy forecasts with local regions
- 'Flexibility first' approach to keep bills low and avoid some load-related reinforcement
- Flexibility tenders to develop flexibility market and unlock capacity



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**WESTERN POWER**  
**DISTRIBUTION**  
*Serving the Midlands, South West and Wales*



# GRIMSBY COMMUNITY ENERGY

COMMUNITY BENEFIT SOCIETY

Vicky Dunn - Director

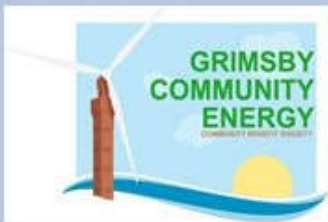


## Who are Grimsby Community Energy?

- £177k invested since 2016
- 73 Members
- 6 sites with solar PV in Grimsby
- £1000's saved on electricity bills
- Hundreds tonnes CO<sub>2</sub> saved
- Volunteer Board of 8 Directors.



# LOCATIONS OF GCE'S SOLAR PANELS

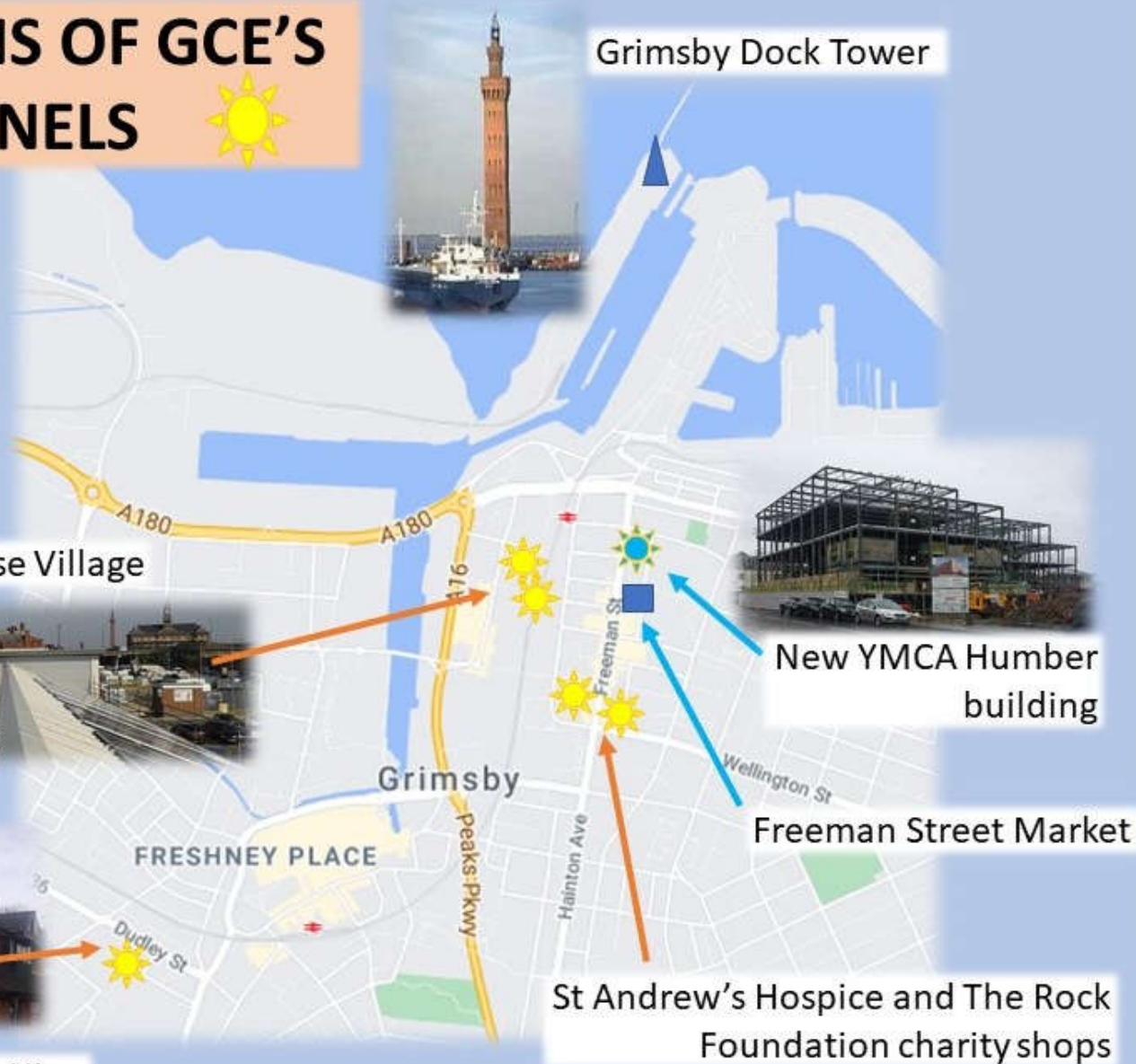


Grimsby Dock Tower

E- Factor Enterprise Village



E- Factor Business Hive



New YMCA Humber building

Freeman Street Market

St Andrew's Hospice and The Rock Foundation charity shops





# Contribution to Smarter Energy NEL



- Assisting small to medium enterprises with data analysis and sharing knowledge
- £1000 “Zero Carbon Start Up” grants to SMEs for projects
  - Sustainability training
  - New kiln for ceramics crafts business
  - Efficient lighting for a mobile entertainer
- Hosting Kickstart placement and student “Decarbonisation Work Experience” – DWX
- Identifying new sites for solar PV to feature in our next community share offer.



# Decarbonisation Work Experience 2022



THE TALENT DOCK



Part-Funded by the UK  
Government through the UK  
Community Renewal Fund







5  
4  
3  
2  
1  
0

Level of interest  
in a career in  
energy /  
environment  
sector before  
DWX

Level of interest  
in a career in  
energy /  
environment  
sector after DWX



# *Grimsby Community Energy's next phase:*

8 new sites for solar PV – projected total 400kW.

Due diligence and project development

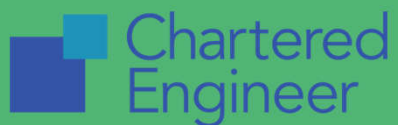
Grant funding being sought to cover staff costs – allowing us to provide 5 student placements

Community Shares Standard Mark

Our fourth community share offer – projected £350k – and 100–200 new Members.



**Lee Marshall**  
Managing Director



# viridis

building services ltd



Unlike our competitors, we  
guarantee sustainability isn't  
an expensive word.


# Contents

 **Passive, Aktiv & Environmental Design**

 **Cost Optimal**

 **Nearly & Net Zero Defined**

 **Procurement Regs**

 **United Nations SDG's**

 **Sustainability Matrices**


 **RIBA 2030 Challenge**

 **Part L and C02 Emissions**

 **Part L v PassivHaus**

 **Part L and Passive Design – what you should know but most likely don't**

 **Part L and U-Values – what you should know but most likely don't**

 **Part L – what you should know**

 **Case Studies**



# Our Accreditations...

**viridis**  
building services ltd





## Passiv Design

“Highly insulated, airtight, artificially ventilated buildings.”

## Aktiv Design

“Sustainably insulated, breathable, naturally ventilated buildings.”

## Environmental Design

“Optimal combination of Passiv and Aktiv”



## Cost Optimal

“...energy performance level which leads to the lowest cost during the estimated economic lifecycle”

## Energy

“...taking into account energy-related investment costs

## Sustainability

“...economic lifecycle of a building element ”

Energy Performance of Buildings Directive 2010





## NEARLY ZERO

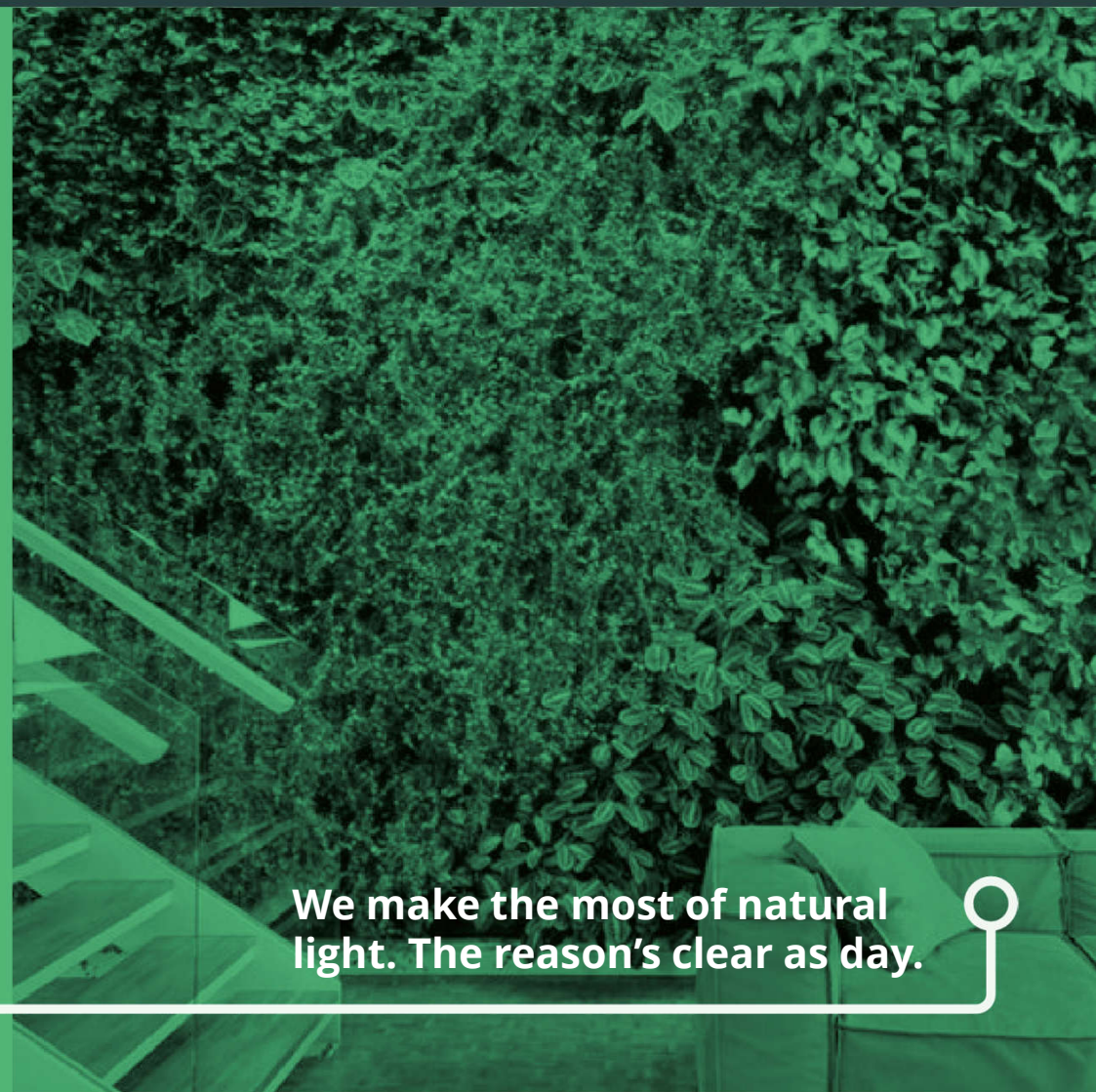
“...has a very high energy performance [..].”  
Energy Performance of Buildings Directive.

## NET ZERO

“...operational energy on an annual basis is  
zero or negative.”

The Government Property Agency, (August 2020).  
Net Zero and Sustainability Design Guide - Net Zero Annex

**We make the most of natural  
light. The reason's clear as day.**



## ○ Lawful Requirement

### PART L 2021

25B ...it must be a nearly zero-energy building

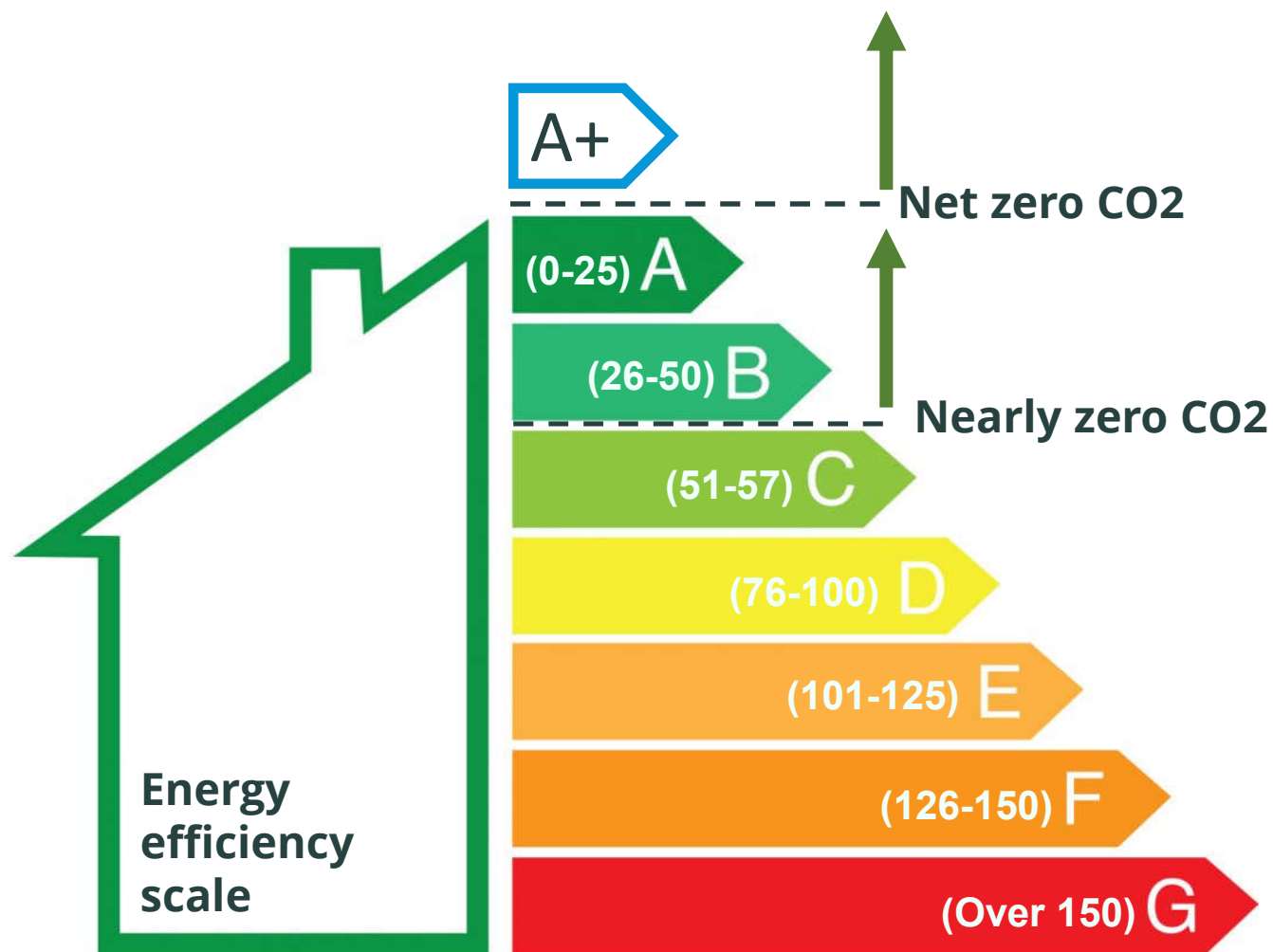
✓ **BER ≤ TER**  
(kgCO<sub>2</sub>/m<sup>2</sup>/year)

✓ **BPER ≤ BTER**  
(kWh/m<sup>2</sup>/year)

✓ **EPC**  
Energy Performance Certificates

**DER** - Building Emission Rate  
**TER** - Target Emission Rate

**BPER** - Building Primary Energy Rate  
**BTER** - Building Target Energy Rate



# Solar Gains in Summer

## PART L 2021 BUILDING REGULATIONS

- ✓ **Limit Heat Gains**
- ✓ **Reduce Need For Air-conditioning**
- ✓ **Reduce Capacity of Air-Conditioning**





# Heat Losses

## PART L 2021 BUILDING REGULATIONS



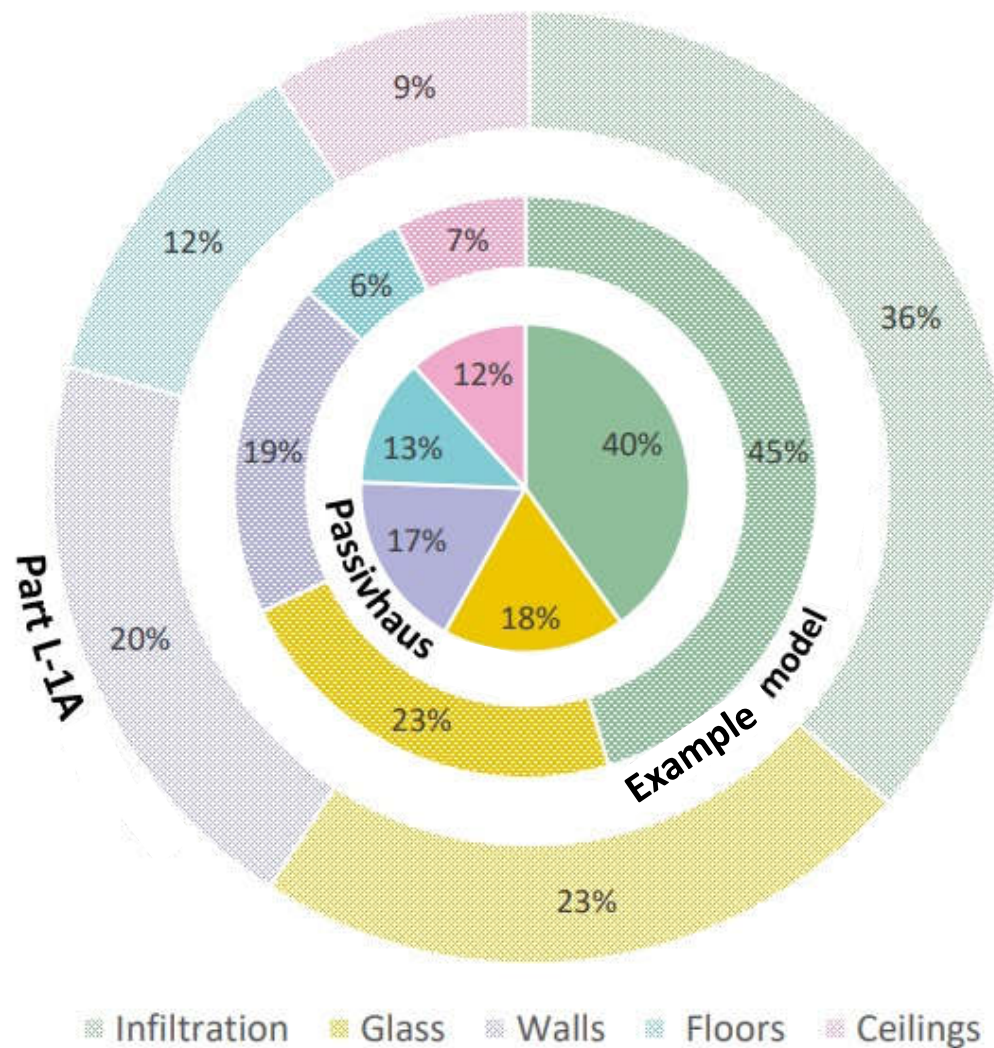
### Limit Heat Losses

U-values – A W A's  
Air permeability



### Energy efficient building services

A W A – Area Weighted Averages





## Renewables

### **PART L 2021 BUILDING REGULATIONS**

✓ **Technical, Environmental &  
Economic Study ONLY**

✓ **New Buildings Only**





## Myth's

**PART L 2021  
BUILDING  
REGULATIONS**



**Weather Compensation**



**Heat Rec. Ventilation**



**Complex Controls**



**Pressure Tests**



**Renewable's**



**Oversized Heating Plant**



**U - Values**



**Energy Sub Meters**



**Oversized Cooling Plant**



**Too Many Lights**



## Summary

### **PART L 2021 BUILDING REGULATIONS**



**Renewables Study  
Mandatory**



**Energy Efficient  
Equipment**



**Reduce Heat Gains**



**Nearly Zero Energy  
Building**



**Reduce CO2 Emissions**



**Effective Controls**



**Acceptable Primary  
Energy Rates**



**Reduce Heat Losses**



**Reasonable Fuel & Power  
Use**



**Renewables not  
Mandatory**

An architectural rendering of a modern, single-story building with a flat roof and large windows. The building is labeled 'BLOCK A' and 'BLOCK B' on its facade. In the foreground, a paved courtyard with a checkered pattern is visible. A man with a bag is walking in the courtyard, and another person is standing near the entrance of Block A. The entire image has a green tint.

# NET & NEARLY ZERO IN PRACTICE

## TRANSFORMING TARGETS INTO ACTIONS

### CASE STUDIES



## ○ Community

### YMCA Grimsby

Date:  
**2019**



**EPC: B**

The New YMCA building provides 74 high quality Residential units, a health and wellbeing centre, café, gym, training kitchen, conference and exhibition rooms



# Community










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- ✗  **Smart Hot Water**
- ✓  **Intermittent Extract**
- ✓  **MVHR**
- ✓  **Natural Ventilation**
- ✗  **Renewables**
- ✓  **Boiler Back up**
- ✓  **Sub Station**
- ✓  **Fabric Efficiency**





# Student Residential

## Sincil Street Lincoln

Date:  
2019



**Operational Energy:**  
~19.79 kWh/m<sup>2</sup>/year  
**EPC: B**

**64% improvement**  
in the  
**RIBA 2030**  
**Challenge Target**  
( $< 55$  kWh/m<sup>2</sup>/year)



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## ○ Residential

### Gregory Street Nottingham

Date:  
2019



**Operational Energy:**

~35 kWh/m<sup>2</sup>/year

**EPC: B**

**36% improvement  
in the**

**RIBA 2030**

**Challenge Target**

( $< 55 \text{ kWh/m}^2/\text{year}$ )



RIBA  EXEMPLAR PROJECT

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## ○ Student Residential

### Dwell City Living, Nottingham

Date:  
2017



**Operational Energy:**  
~105 kWh/m<sup>2</sup>/year  
**EPC: B**

**4.5% improvement**  
in the  
**RIBA 2025**  
**Challenge Target**  
(**< 110 kWh/m<sup>2</sup>/year**)





## Student Residential

### Dwell City Living, Nottingham

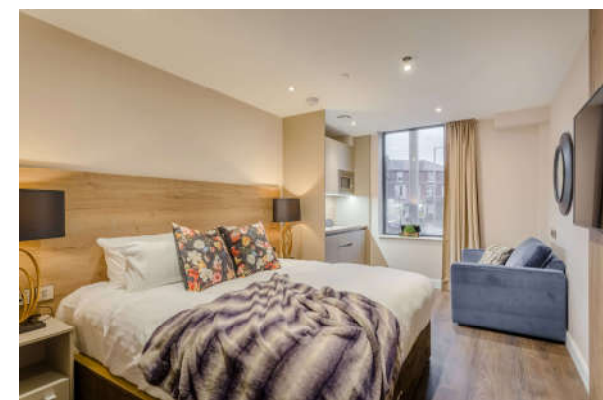
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## ○ Offices

### Newark & Sherwood District Council

Date:  
2013



**Operational Energy:**

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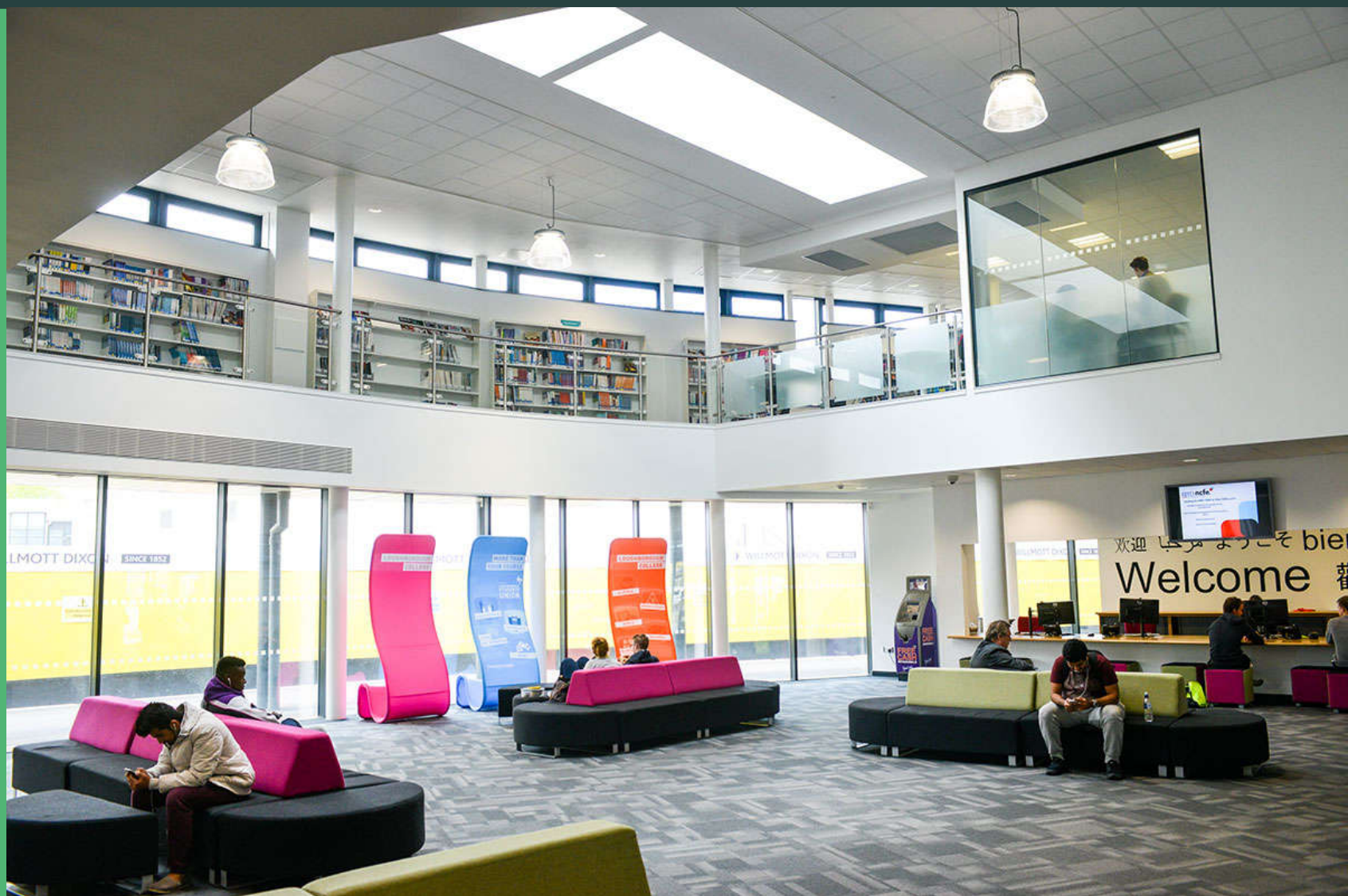
### Loughborough College

Date:  
2020



**Operational Energy:**  
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**18% improvement**  
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# If your project is...

**viridis**  
building services ltd



**Faith**



**Community**



**Apartments**



**Heritage**



**Education**



**Leisure**



**Offices**



**SEN Education**



**Student  
Accommodation**



**Industrial**



**Residential  
Multiple Plot**



**Residential  
Individual Plot**

# then why not...

# ...contact us for

**viridis**  
building services ltd



**Net Zero**



**Sustainability**



**MEP**



**Carbon Literacy**



**BREEAM®**



# Thank you!

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# Questions?





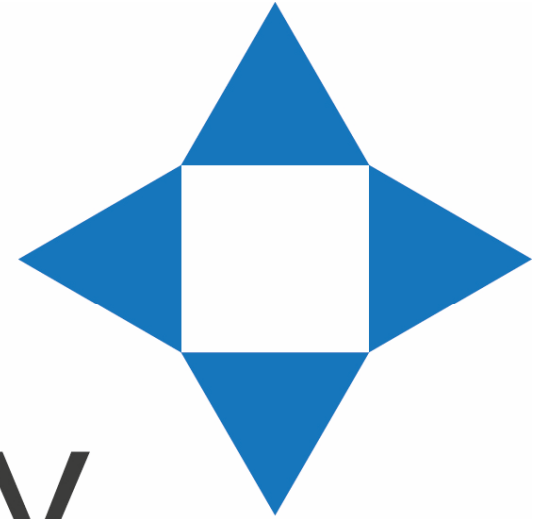
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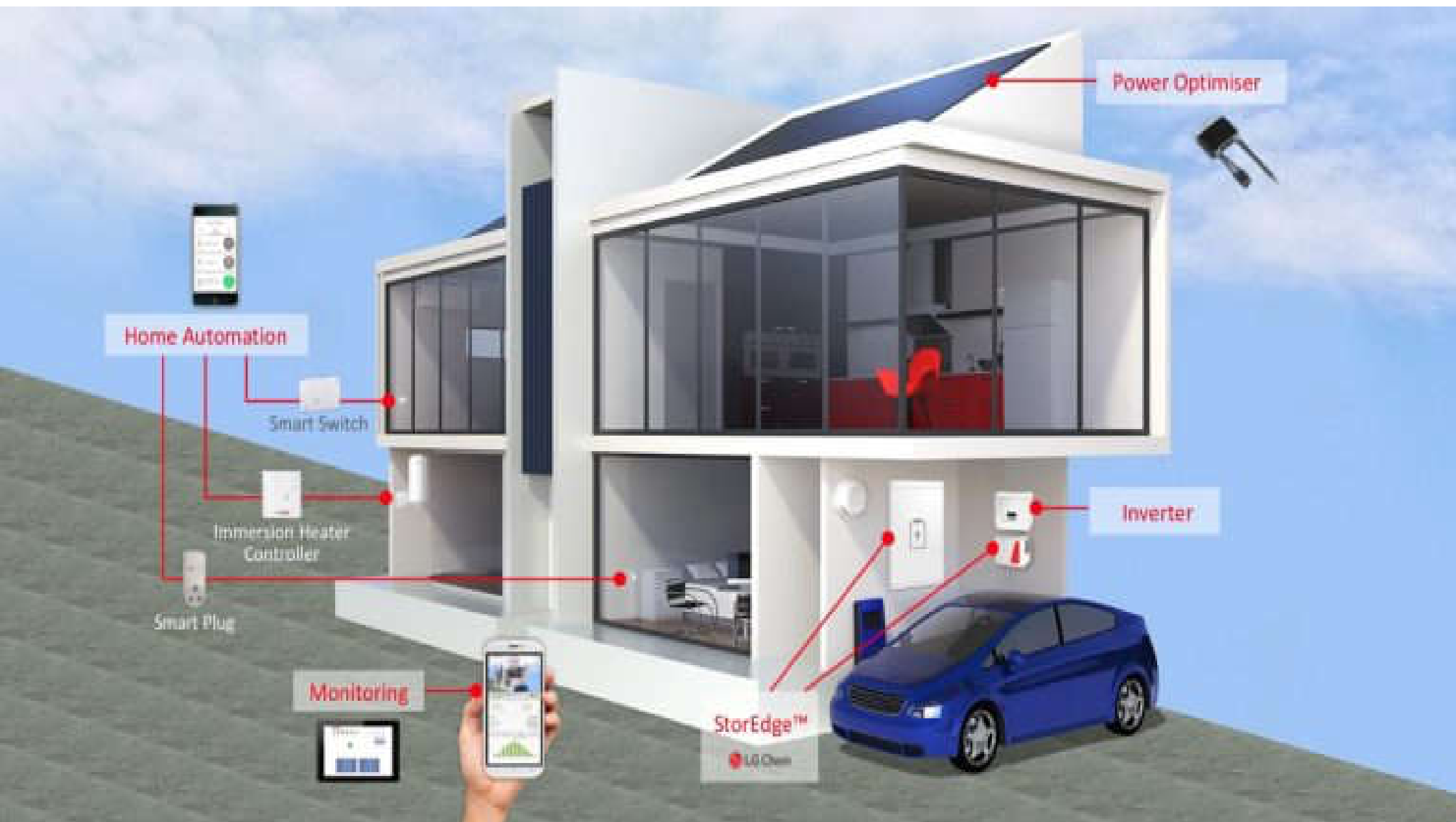


# Amelio

## Solar Energy



**It's time to get electricity freedom.**







# Robust Strategy

- ◆ Need to understand objectives
- ◆ Current consumption – Half Hourly Data

	30 minute kWh Readings															
	SERIAL NO:															
	0.00	0.02	0.04	0.06	0.08	0.10	0.13	0.15	0.17	0.19	0.21	0.23	0.25	0.27	0.29	0.31
01/07/2019	7.8	7.9	7.7	7.6	7.9	8	8.3	8	7.7	7.9	10.8	8.1	6.5	5.3	5.3	14.8
02/07/2019	7.9	8.1	7.8	8.2	7.9	8.1	9.1	9.3	9	7.8	6.4	4.5	4.7	4.7	11	8.9
03/07/2019	7.6	8.4	8.3	7.9	7.7	7.7	7.9	8.4	8.2	8.7	11.5	9.3	8.2	10.9	11.1	9.9
04/07/2019	8.8	8.8	8.9	8.5	8.4	8.5	8.6	8.5	8.4	8.9	12.6	12.1	11.9	10	12.9	10.6
05/07/2019	7.3	7.3	6.9	7.2	7.3	7.1	7	6.2	7.2	7	9.1	8.8	8	7.4	15	8.4
06/07/2019	4.2	4.8	4.7	4.8	4.8	4.8	4.7	4.5	4	5.3	8.6	9.6	8.8	8.2	11.8	11.9
07/07/2019	4.2	4.1	4.1	4.5	4.1	4.5	4.4	4.4	4.3	5.5	7.9	8.3	7	5.7	5.3	14
08/07/2019	4.4	4.3	4.5	3.9	4.4	4.4	4.8	4.6	4.5	4.7	8.3	7.3	6.3	5.5	8.7	14.9
09/07/2019	4	4	3.9	3.8	3.8	3.5	3.9	4.2	4.2	4.1	3.4	2.7	2.8	2.2	3.2	2.9
10/07/2019	4.7	4.6	4.6	4.3	4.4	4.2	4	4.3	4.7	5.7	9.2	9.2	8.9	7.6	15.8	11.6
11/07/2019	3.7	4	4.3	4.1	4.2	4	4.3	3.7	3.8	5	9.5	9.9	9.6	8.9	16.4	12.6
12/07/2019	5.1	4.8	5.6	5.3	5.1	5.2	5.2	4.9	5	5.1	9.4	9.4	9.9	8.6	16.2	12.6
13/07/2019	4.2	3.7	3.9	3.6	4	4	3.9	3.8	3.6	4.8	8.9	8.4	10	8.8	17.3	12.2
14/07/2019	4.3	3.8	3.8	3.7	3.6	4	4.2	4.1	4.1	4.8	7.8	7.7	6.9	7.4	14	9.3
15/07/2019	4.3	4.1	4.1	3.9	4.1	3.7	3.8	4.3	4.1	4.9	8.4	7.7	6.9	5.6	7.6	13.9
16/07/2019	4.1	4.2	4.3	3.9	3.7	3.6	3.7	3.4	3.7	3.7	3.4	2.6	3.9	2.4	3.3	3.6
17/07/2019	3.9	3.8	4.5	4.6	4.6	4.3	4.1	4	4.1	4.6	8.7	8.6	8	6.7	14.1	10.5
18/07/2019	3.8	4	3.4	4.1	4.4	4.3	4	4.1	4.2	5.1	8.5	8.8	10.8	9.7	11	10.5
19/07/2019	5.2	5	5	4.8	5.2	5.9	5.4	5.9	8.7	8.8	7.5	7.9	9.5	7.4	13.7	9.9
20/07/2019	4.2	4	3.9	4.2	3.9	4	4.3	4.3	4.1	5.1	9.1	8.1	8	7.2	5.1	11.9
21/07/2019	4.1	4.4	4.4	4.2	3.9	3.8	4.3	3.8	4.4	5	9	8.1	8.5	8.6	9.2	10.5
22/07/2019	3.7	4.2	4.1	4.2	4.1	3.9	3.7	4.1	3.8	4.4	8.9	8.6	9	7.5	8.4	14.7
23/07/2019	3.6	3.7	3.5	3.9	4	3.9	3.8	4.3	4	3.8	4.5	4.7	5.5	4.3	4.7	3.9
24/07/2019	4.9	5.2	5.1	4.3	4.4	4.5	4.5	4.1	4.4	5.7	8.7	8.6	8.4	7	15.2	10
25/07/2019	4.4	4.5	4	4	4	3.6	4.3	4.1	4.1	5.5	8.5	8.7	12.7	8	8.7	12
26/07/2019	4.7	4.4	4.5	4.2	4.6	4.2	4.4	3.9	4.5	5.5	9.9	9.7	11.6	9.9	12	10.9
27/07/2019	5.4	5.3	5.5	5.1	5.2	4.6	4.5	4.6	4.2	6.2	11.8	11	14.2	12.9	11.8	12.5
28/07/2019	4.6	4.4	4.1	4.6	4.3	4.4	4.6	4	3.9	4.4	8.3	9.3	8.9	8.4	8.5	13.8
29/07/2019	5.4	5.4	5.3	5.1	5.7	6	6.2	6	6	7.1	11.8	10.9	9.9	9.8	10.1	16.4
30/07/2019	5.3	6.2	6.5	6.9	7	6.7	7.1	7	7.4	7.7	6.9	6.6	6.5	6.2	6.8	7.1
31/07/2019	5.6	5.6	5.6	5.7	6.1	6.1	6.3	6.2	6.6	7.1	11.2	10	8.7	8.1	15.8	13.8

# Robust Strategy

- ❖ Need to understand objectives
- ❖ Current consumption – Half Hourly Data
- ❖ How might this change in future
- ❖ Current costs and how these may vary in future

# Robust Design

- ❖ Matching system size to consumption
- ❖ Considering time of day usage vs generation
- ❖ All the little things necessary to optimize performance

e.g. Nottingham School



## NOTTINGHAM ACADEMY GREENWOOD ROAD SITE FINAL

Ripon Road, Nottingham, NG3 7FQ, United Kingdom | Greenwood Road | 4 Oct 2021



## SIMULATION RESULTS



Installed DC Power

**235.98** kWp



Max Achieved AC Power

**180.00** kW



Annual Energy Production

**202.59** MWh



CO2 Emission Saved

**47.2** t



Equivalent Trees Planted

**2,168**

## SYSTEM PRODUCTION

Total Production - 100 %

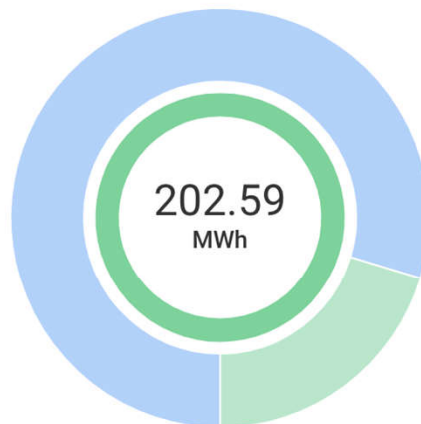
**202.59** MWh

Self-consumption - 80 %

**161.48** MWh

Export - 20 %

**41.11** MWh



## CONSUMPTION

Total Consumption - 100 %

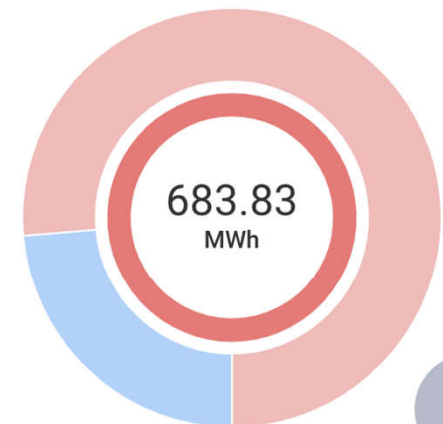
**683.83** MWh

Self-consumption - 24 %

**161.48** MWh

Import - 76 %

**522.35** MWh



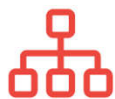
**Help**

# Robust Performance

- ❖ Monitoring generation
- ❖ Monitoring performance down to panel level
- ❖ Enhanced performance
- ❖ Enhanced safety
- ❖ Enabling maintenance
- ❖ Enabling further electricity and CO<sub>2</sub> savings
- ❖ Long warranties
- ❖ Demonstration of Climate Emergency Leadership  
e.g. Nottingham School



Dashboard



Layout



Analysis



Reports



Alerts



Admin

Choose a site (insert at least 3 letters to search):

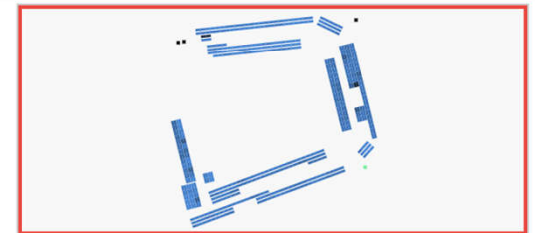
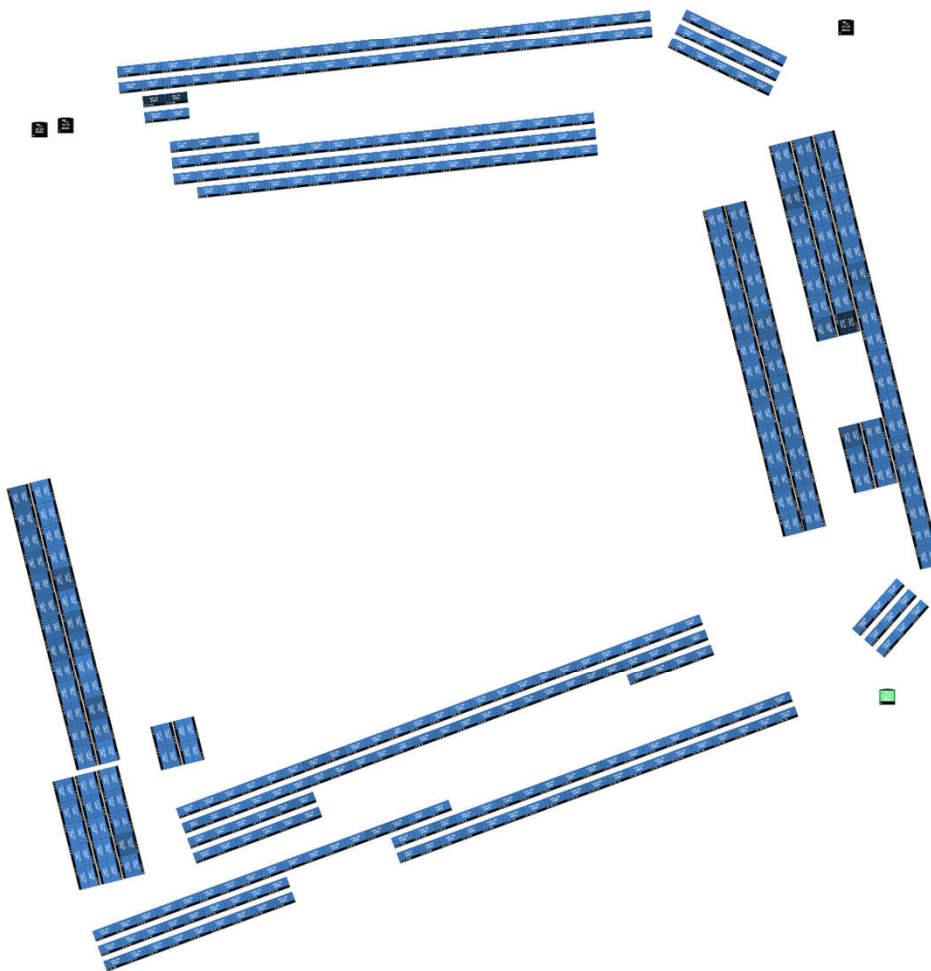
Nottingham Academy, Greenwood Road

Playback

Total



Physical layout







Dashboard



Layout



Analysis



Reports



Alerts



Admin

Choose a site (insert at least 3 letters to search):

Nottingham Academy, Greenwood Road

Energy today

66.07 kWh

Energy this month

1.36 MWh

Lifetime energy

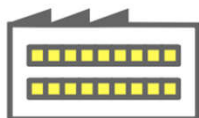
150.04 MWh



58.99 kW



105.03 kW



46.04 kW



Status **Active**

ID 2123822

Name Nottingham Academy, Green...

Address Greenwood Road,  
Nottingham, England, United K...

Installed 08/03/2021

Last Updated 04/10/2021 10:02

Peak Power 235.98 kWp



Partly Cloudy  
10 °C  
Feels like 10 °C

## Power and Energy



Day **Week** Month Billing Cycle Year

28/09/2021 - 05/10/2021

System Production: **2.69 MWh**

Consumption: **8.35 MWh**

96% 4%

Self-consumption:

**2.59 MWh**

Export:

**0.1 MWh**

31% 69%

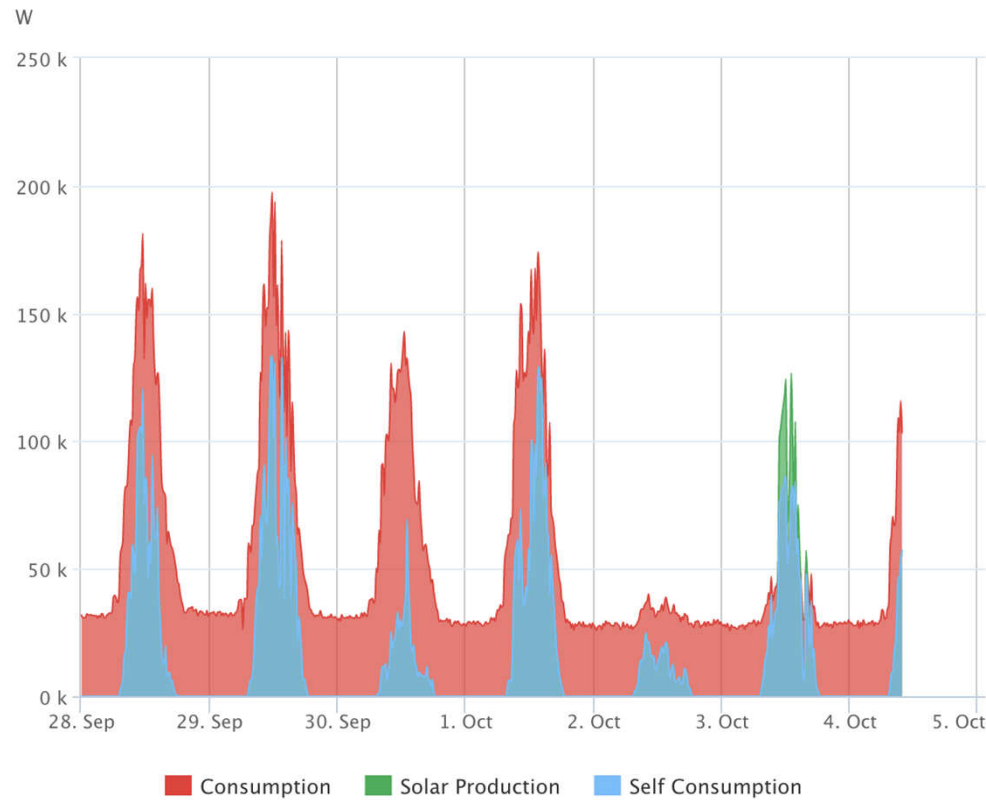
Self-consumption:

**2.59 MWh**

Import:

**5.76 MWh**

solar edge



Humidity 91 %  
Sunrise at 07:11  
Sunset at 18:34

Monday



15 - 11 °C  
Mostly Cloudy

Tuesday



13 - 9 °C  
40% Chance of Rain

Wednesday



16 - 9 °C  
Partly Cloudy

## Environmental Benefits



CO2 Emission Saved  
**38,350.03 kg**



Equivalent Trees Planted  
**1,755.46**

## Power and Energy



Day Week Month Billing Cycle Year

01/01/2021 - 31/12/2021

System Production: **80.28 MWh**

92% 8%

Self-consumption:  
**71.52 MWh**

Export:  
**6.15 MWh**

Consumption: **142.91 MWh**

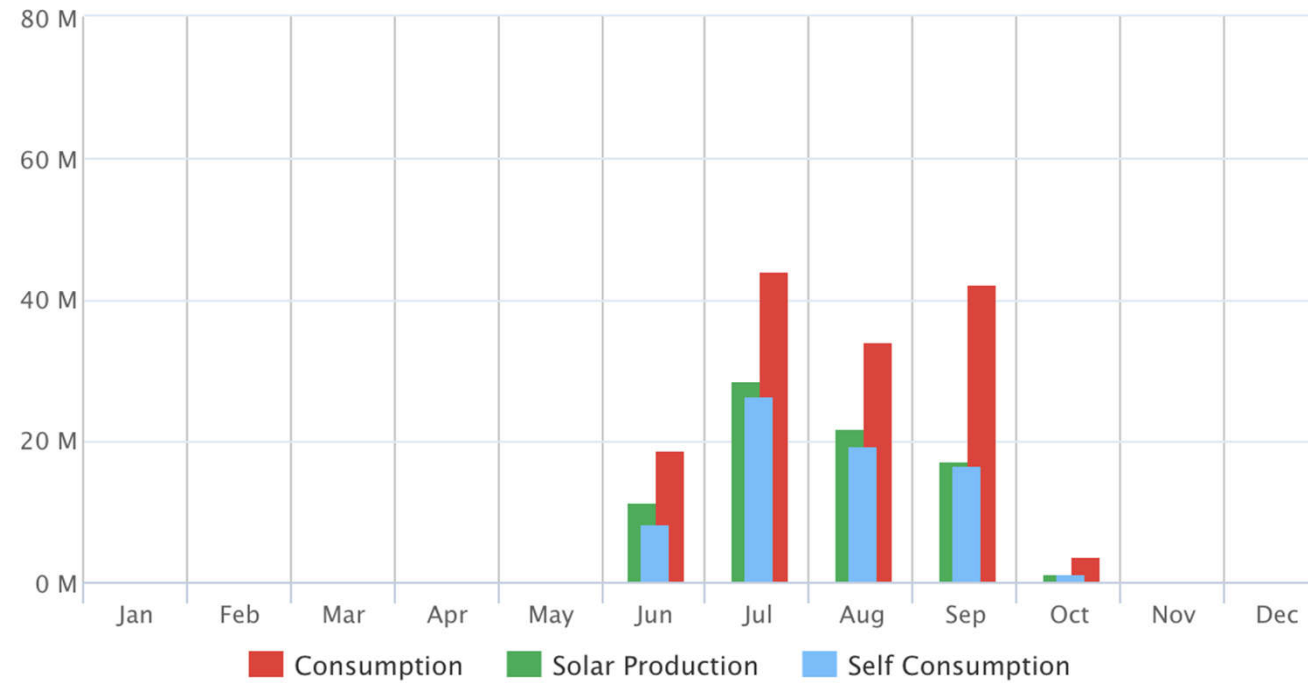
50% 50%

Self-consumption:  
**71.52 MWh**

Import:  
**71.39 MWh**

Wh

solaredge



# Amelio

## Solar Energy



**It's time to get electricity freedom.**



**EV CAMEL**

fuelling your journey



TM

# Robust Strategy

➤ Establishing **Why** charging is needed

➤ For **Whom**?

➤ For **How Long**?

➤ **Future Changes...**

➤ **Timings:**

➤ Need

➤ Availability of Power

➤ **Demonstration of Climate Change Leadership**



# Robust Design

- Power supplies now
- Power supplies future
- Speed of charging now
- Protections and opportunities
- Future changes...



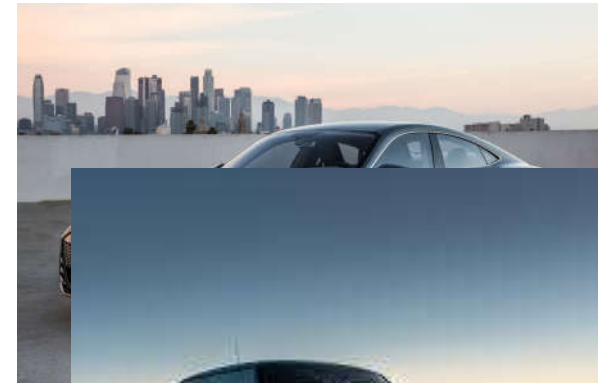
# Robust Performance

- Monitoring usage
- Flexibility for groups and taxation
- Safety
- Maintenance





# More Cars



**EV CAMEL**

fuelling your journey



TM



A Grimsby based manufacturer of Eco-Tech products that help people around the world make smarter use of their energy



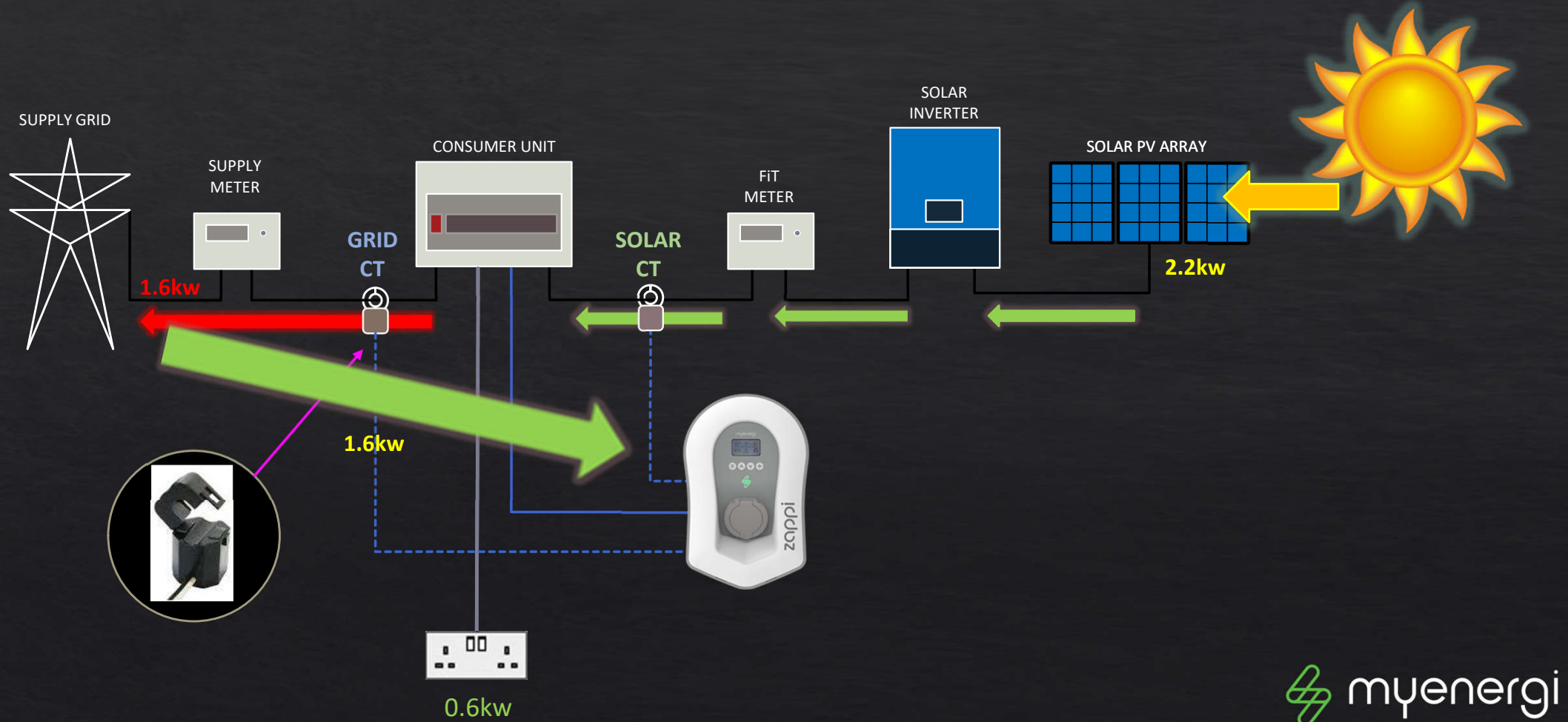
A woman with blonde hair, wearing a dark top, is smiling and holding a white myenergi eddi device. A man with glasses and a dark shirt is looking at the device. They are standing outdoors at night, with some foliage visible in the background.

# About myenergi

- Founded in 2016 by Lee Sutton and Jordon Brompton
- Domestic market leaders for Electric Vehicle Charging & Solar Power Diverting
- Four global subsidiaries in Germany, Belgium, Ireland and Australia
- Grown from a team of 6 to over 390 in only 6 years



# Using Energy Smartly



A Zappi smart charger is mounted on a wooden wall. The device is white and black, with a digital display showing '0000' and a lightning bolt icon. The brand name 'zappi' is visible on the front.

# A Sustainable Future

- The grid is already massively oversubscribed
- Energy costs are rising dramatically
- Micro-generated surplus can be as high as 80%
- 100% of that can be self-consumed with our products



# Products

eddi

Solar Power Diverter



zappi

Electric Vehicle Charger



 myenergi





# zappi For Business

3 Choices To Make;

- 7kW Single Phase / 22kW Three Phase
- Tethered / Untethered
- Black / White

- **Eligible For OZEV Grant - £350 per socket!!**
- **Lock Via Pin Code**
- **Load Balancing**
- **No Earth Rod Required**
- **Mobile Application**





# eddi For Business

## **Divert Solar/Wind Power To Hot Water**

- Immersion Tank
- Underfloor Heating
- Towel Rail
- Many More!!

- **Programmable Timer**
- **Back-lit LCD Screen**
- **Support Two Load Sequentially**
- **Relay & Sensor Board Integration**



Our Mission Is To Change The World Through Green Technology. Saving Customers Money And Creating A Kinder, More Sustainable Future



**FOX ELECTRICAL - In partnership with Ansell Lighting**

Getting your business to  
"Net Zero"

LED lighting + controls

# About us

**FOX ELECTRICAL - In partnership with Ansell Lighting**

## **Fox Electrical Supplies Ltd**

**Established in 2006 by Stewart Fox, Fox Electrical Supplies is a 3 branch independent electrical wholesaler in Lincolnshire.**

**We stock a wide range of electrical supplies available over the counter or via our free delivery service. Bespoke and un-listed products can be sourced through our extensive network of suppliers.**

## **Ansell Electrical Products.**

**Established in 1992, Ansell Lighting is a recognised market leader in the design and manufacture of high quality luminaires for the commercial, domestic, industrial and architectural markets. Ansell Lighting are proud to have been awarded an array of industry awards over the years. This has gained us important accolades such as “Best Overall Supplier”**



# LED lighting

why led lighting?

**FOX ELECTRICAL - In partnership with Ansell Lighting**

- LEDs are the size of a fleck of pepper, and can emit light in a range of colors. A mix of red, green, and blue LEDs is sometimes used to make white light.
- Direction: LEDs emit light in a specific direction, reducing the need for reflectors and diffusers that can trap light. This feature makes LEDs more efficient. With other types of lighting, the light must be reflected to the desired direction and more than half of the light may never leave the fixture.
- Heat: LEDs emit very little heat. In comparison, incandescent bulbs release 90% of their energy as heat and CFLs release about 80% of their energy as heat.
- Lifetime: LED lighting products typically last much longer than other lighting types. A good quality LED bulb can last 3 to 5 times longer than a CFL and 30 times longer than an incandescent bulb.

# LED lighting

why led lighting?

**FOX ELECTRICAL - In partnership with Ansell Lighting**

## **EFFICIENCY**

A typical 40-watt light uses 40 watts of electricity to produce 490 lumens. The efficiency of that light bulb is 12.75 lumens per watt.

A 40W-equivalent fluorescent uses 10 watts of electricity to put out 580 lumens, so the energy efficiency of that light bulb is 58 lumens per watt. That's more than 4.5 times as efficient as the incandescent light bulb. Pretty impressive.

A typical 40W-equivalent LED light bulb uses just 6 watts of electricity to produce 450 lumens. That's nearly 75 lumens per watt that's almost a 33 percent efficiency increase over the efficiency of the fluorescent. And it's nearly six times as efficient as the incandescent light bulb it's replacing.

# LED lighting

why led lighting?

No. Lamp Watts	Lamp Type	Total Circuit Watts	Gear Loss (W)
1x18w	T8linear	26	8
2x18w	T8linear series pair	48	11
3x18W	T8linear	73	19
4x18W	T8linear	96	22
1x36W	T8linear	47	11
2x36W	T8linear	94	22
3x36W	T8linear	141	33
4x36W	T8linear	188	44
1x58W	T8linear	70	12
2x58W	T8linear	140	24
1x70W	T8linear	84	14
2x70W	T8linear	168	28
1x18W	compact	24	6
2x18W	compact	48	12
1x26W	compact	32	6
2x26W	compact	64	12
1x16W	TC-DD	21	5
1x28W	TC-DD	34	6
1x38W	TC-DD	49	11
2x36W	PL-L	96	22
3x36W	PL-L	144	33

FOX ELECTRICAL - In partnership with Ansell Lighting

**Taking line 1 of the table as an example**

**An 18w fitting (output) actually requires 26w to power that luminaire.**

**8w's out of that is lost just to power the internal gear + components i.e ballasts**

# LED lighting

why led lighting?

**FOX ELECTRICAL - In partnership with Ansell Lighting**

## MAINTENANCE

With an LED light source you can measure the lumen Maintenance (amount of light produced by the source When brand new) and compare it with its output at a specific time in the future.

Put another way, if a light source produces 1000 lumens when brand new and 700 lumens after 50,000 hours of use, it has a L70 rating of 50,000 hours.

So instead of a incandescent lamp deteriorating and failing, you know after 50,000 hrs of use your LED luminaire will still be emitting 70% of its initial light output WHILST WORKING.



**LED lighting**  
the proof is in the pudding

**FOX ELECTRICAL - In partnership with Ansell Lighting**

# CASE STUDY

Inzpire

Office lighting design

## BRIEF

**Reduced energy lighting design**

We provided a lighting design for Inzpire's entire office, maintaining a goal of reducing the energy output of their current lighting while still ensuring they have a well lit workplace.

# Inzpire

## Fitting replacements

Following a site survey, we determined that the existing total of circuit Watts across the two areas was 21780. Subsequent to our lighting design we proposed a new total of circuit Watts valued at 7439, meaning they would save a total of 14,341 circuit Watts.

EXISTING LIGHTING	QTY	Existing Circuit Watts / per fitting	Existing Circuit Watts - Total	Proposed New Fitting	Proposed Circuit Watts / per fitting	Proposed Circuit Watts - Total
AREA 1						
RM418	92	90	8280	ALOTLED	29	2668
RM418/M3	20	90	1800	ALOTLED/SM3	29	580
DL226	7	51	357	AVEGLED2/CW	23	161
DL226/M3	4	51	204	AVEGLED2/CW/M3	23	92
			10641			3501
AREA 2						
RM418	90	90	8100	ALOTLED	29	2610
RM418/M3	23	90	2070	ALOTLED/M3	667	667
DL226	11	51	561	AVEGLED2/CW	23	253
DL226/M3	8	51	408	AVEGLED2/CW/M3	23	408
			11139			3938
			21780			7439

# Inzpire

## Payback projection

Due to our lighting design, the Inzpire offices would save a projected £5,042.27 on annual electricity costs, as well as reducing their Co2 emissions by 16.033238 tonnes.

The proposed cost of the product was valued at £13,854.36, which would be earned back in approximately 2.75 years from the money saved in annual electricity costs.

### Present Costs

Gear Type	Quantity
Product code	1
	OLD
Load per lamp (inc. losses) in Watts	21780
<b>Total Load KW</b>	<b>21.78</b>

Maximum hours per day	10
Days per week	5
Days per year	260
Maximum hours run per annum	2600
Level of occupancy*	100%
Actual hours run	2600
<b>Annual consumption KWh</b>	<b>56628</b>

Percentage of Daylight Saving	0
<b>Annual consumption KWh</b>	<b>56628.00</b>
Unit rate (£)	0.135
<b>Annual Electricity Cost</b>	<b>£7,657.80</b>

<b>Annual Tonnes of Co2 Produced</b>	<b>24.35004</b>
--------------------------------------	-----------------

<b>Proposed New Product Cost</b>	<b>£13,854.36</b>
----------------------------------	-------------------

### Projected Costs

Gear Type	Quantity
LED	1
Product code	NEW
Load per lamp (inc. losses) in Watts	7439
<b>Total Load KW</b>	<b>7.439</b>

Maximum hours per day	10
Days per week	5
Days per year	260
Maximum hours run per annum	2600
Level of occupancy	100%
Actual hours run	2600
<b>Annual consumption KWh utilising Presence Detection</b>	<b>19341.4</b>

Percentage of Daylight Saving	0
<b>Annual consumption KWh</b>	<b>19341.40</b>
Unit rate (£)	0.135
<b>Annual Electricity Cost</b>	<b>£2,615.54</b>
<b>Annual Saving (£)</b>	<b>£5,042.27</b>

<b>Annual Tonnes of Co2 Produced</b>	<b>8.316802</b>
<b>Annual Saving Tonnes of Co2 Produced</b>	<b>16.033238</b>

<b>% of Occupancy</b>	<b>100%</b>
<b>ROI Based on Control / Occupancy Savings (Years)</b>	<b>2.75</b>

# LED lighting

Why waste energy when no-ones there?

**FOX ELECTRICAL** - In partnership with Ansell Lighting

## LIGHTING CONTROLS

**PIR SENSORS** - PIR (passive infrared) sensors utilise the detection of infrared that is radiated from all objects that emit heat. These are efficient for smaller spaces.

**MICROWAVE SENSORS** - A Microwave sensor uses high frequency radio waves operating at 360 degrees. They are especially effective in Large areas such as Warehouses monitoring any changes in the return waves and responding immediately.

**DAYLIGHT HARVESTING** - Daylight harvesting systems use lux meters to read daylight to offset the amount of electric lighting needed to properly light a space, in order to reduce energy consumption.



# LED lighting

Why waste energy when no-ones there?

**FOX ELECTRICAL - In partnership with Ansell Lighting**

## WHY USE LIGHTING CONTROLS

Any of the sensors listed in the slide before will help you reduce energy costing by only using luminaires when presence is detector, or will reduce the efficiency of the luminaire throughout the day in accordance with the natural light in that area,

These are installed either integrally into a luminaire, or can be free standing and wired in separately to control the lights installed.

The Carbon Trust also recommends occupancy sensors, stating that they can help reduce electricity use by 30 per cent. So, when it comes to the question of saving money, research suggests that occupancy motion sensors do lead to energy savings

**LED lighting**

**FOX ELECTRICAL - In partnership with Ansell Lighting**

**QUESTIONS?**

# Questions?



# Getting your Business to Net Zero

- Thursday 7<sup>th</sup> July 2022
- The Bacchus Hotel, Sutton on Sea

